

Change Drivers of Innovative Market Strategies

The healthcare industry is in the midst of a complex transformation, driving health systems to seek new strategies for growth and revenue generation. The more complex and diverse the organization, the greater the need for innovative strategies and effective implementation approaches for sustainable transformation in response to critical industry trends:

- Movement out of a fee-for-service environment to risk- and value-based contracting
- Shift from inpatient-centric care models to outpatient integrated delivery systems and access points
- Market consolidation and increased competition for provider affiliations
- Increased focus on consumer engagement, clinical service access, and patient loyalty
- Shrinking Medicare margins with increased per unit of service costs

Schumacher Clinical Partners Consulting is helping our clients adapt with proven solutions for strategic market growth, effective cost containment, and improve access to care.

Strategic Advisory Services for Financial Sustainability

Our reputation as a sought-after strategic advisor is driven by our success in helping leading health systems and hospitals across the country explore a wide variety of strategies and approaches to expand current service offerings and **grow top-line revenue in a sustainable way**. Our Strategy Center of Excellence provides advisory and implementation services for market growth, partnerships, strategic planning and the execution of alternative payment models through the following service offerings:

- Value-based Payment Strategy
- Ambulatory Expansion Planning
- Strategic Cost Management
- Physician Strategy, Network Development
- Mergers & Acquisitions
- Partnership Advisory

Industry Expertise Coupled with Top Tier Analytics

Our team has worked with many of the premier hospitals and health-systems in the country and is at the forefront of developing the next generation of value-based integrated healthcare delivery networks. Our access to data and use of comparative analysis tools provides actionable intelligence for better strategic decisions. Contact us for more information:

Unique Culture. Exceptional Service.

Schumacher Clinical Partners Consulting Services combines the personalized service, custom solutions and culture of a boutique firm with the extensive expertise and resources of a large company.

The Focus of Our Consulting Practice –

We offer comprehensive, end-to-end performance improvement services to help provider organizations adapt and excel.

We are execution-focused – A strategy is only as good as the ability of the organization to implement and sustain improvements. Our Consulting Team has decades of experience implementing realistic and cost-effective solutions to complex challenges.

Our Real World experience – We have experience working in all areas of healthcare, but we are *not* a think tank. We deliver practical solutions to our industry's toughest problems across financial, operational, clinical, and technology areas of healthcare. We see our role as your executive facilitators, guides, and subject matter experts to support your management team and internal resources.

Our Style – We work effectively and easily with all levels of the organization. We listen to all ideas, regardless of where they originate, and evaluate them on their merits. We treat everyone respectfully and professionally. We know how to directly, openly and appropriately deal with complex issues in a positive way, and build commitment and consensus around viable solutions for performance improvement.

The Strength of our Relationships –

Many of our clients are long-term partners and we work with healthcare leaders throughout the course of their careers.

Our Values – Our Associates are focused exclusively on doing what is right for the client. We stand by our commitments. We understand that our clients will benefit from having a Partner that is fully invested in their success.