

Rapid Industry Change and the Need for Revenue Cycle Transformation

Defining and implementing an effective next generation revenue cycle strategy is the cornerstone of an organization's financial health. The sheer variety of reimbursement models and their increasing complexity have far reaching implications for today's health system:

- Shifting reimbursement methodologies and service delivery models
- Need for physician alignment and patient engagement to deliver transparency and efficiency
- System expansion requiring integration of platforms and data, standardization of business practices, and leveraging scale to reduce costs
- Obligation to reduce the cost of service and enhance and preserve net revenue
- Imperative to optimize technology and analytics to support operational performance

Schumacher Clinical Partners Consulting Services employs a multi-dimensional approach to revenue cycle transformation to deliver sustainable, cost-effective solutions, uncovering opportunities for early gains while laying the foundation for future successes.

Sustainable Revenue Cycle Performance to Optimize Emerging Delivery and Payment Models

Our proven ability to integrate clinical and financial systems through process and technology strategically positions provider organizations to effectively translate clinical services into collectable and sustainable revenue across all types of reimbursement methodologies. Success comes from effectively addressing multiple aspects of your business critical to achieving sustained change and behavior. Our team of experienced leaders offers operational experience in areas critical to financial performance:

- Access Care Quality & Redesign
- Care & Utilization Management Program Design, Implementation and Support
- Revenue Cycle Process Improvement and Revenue Enhancement
- Develop and Optimize Shared Services and Standardized Business Models
- Physician Leadership Development
- Clinical Documentation Improvement

Clinical, Financial and Change Management Expertise for Sustainable Success

Our Revenue Cycle Transformation Center of Excellence draws upon the deep knowledge and leadership of clinical and operational experts with real-world experience necessary to achieve meaningful and sustainable changes in your revenue cycle. Contact us for more information:

Unique Culture. Exceptional Service.

Schumacher Clinical Partners Consulting Services combines the personalized service, custom solutions and culture of a boutique firm with the extensive expertise and resources of a large company.

The Focus of Our Consulting Services –

We offer comprehensive, end-to-end performance improvement services to help provider organizations adapt and excel.

We are Execution-Focused – A strategy is only as good as the ability of the organization to implement and sustain improvements. Our consulting team has decades of experience implementing realistic and cost-effective solutions to complex challenges.

Our Real World Experience – We have experience working in all areas of healthcare, but we are *not* a think tank. We deliver practical solutions to our industry's toughest problems across financial, operational, clinical, and technology areas of healthcare. We see our role as your executive facilitators, guides, and subject matter experts to support your management team and internal resources.

Our Style – We work effectively and easily with all levels of the organization.

We listen to all ideas, regardless of where they originate, and evaluate them on their merits. We treat everyone respectfully and professionally. We know how to directly, openly and appropriately deal with complex issues in a positive way, and build commitment and consensus around viable solutions for performance improvement.

The Strength of our Relationships –

Many of our clients are long-term partners and we work with healthcare leaders throughout the course of their careers.

Our Values – Our professionals are focused exclusively on doing what is right for the client. We stand by our commitments. We understand that our clients will benefit from having a partner that is fully invested in their success.